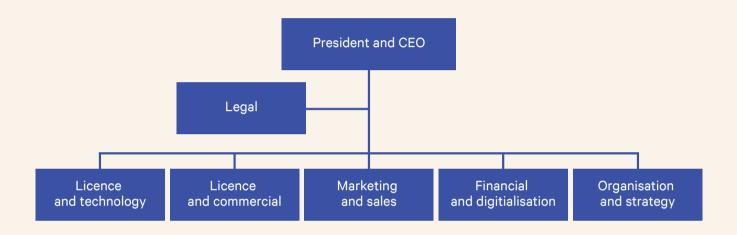
Petoro AS

Petoro manages the State's Direct Financial Interest (SDFI). The company's principal objective is to generate the highest possible financial value from the SDFI portfolio. At the end of the year, the company had 65 employees.



The Ministry of Petroleum and Energy, in the person of the minister, represents the government as sole owner and serves as the company's general meeting and highest authority. The Board has overall responsibility for administration of the company. Petoro's organisation as of 1 January 2020 is as shown in the figure above.

| Key figures for Petoro AS | | | |
|---|------|------|------|
| | 2019 | 2018 | 2017 |
| Total appropriation / administration grant (NOK million) * | 287 | 280 | 274 |
| Full-time equivalents (average number of full-time equivalents employed) | 62.9 | 64.2 | 64.4 |
| Payroll share of administration grant (per cent) ** | 37 | 38 | 39 |
| Payroll costs per full-time equivalents (NOK million) ** | 1.71 | 1.64 | 1.66 |
| Share of administration grant for studies and cutting-edge expertise (per cent) | 20 | 16 | 15 |

^{*} excluding VAT

^{**} payroll as specified in Note 3

The State's Direct Financial Interest (SDFI)

The SDFI scheme was established in 1985. Under this arrangement, the state participates as a direct investor in petroleum activities on the Norwegian continental shelf (NCS), so that the state receives revenues and meets expenses associated with SDFI's ownership interests. Petoro acts as licensee for the state's ownership interests in production licences, fields, pipelines and onshore facilities, and manages this portfolio based on sound business principles. At the end of 2019, the portfolio consisted of 200 production licences, 35 producing fields and 16 pipelines and terminals, as well as follow-up of 14 production licences with net profit agreements.

The SDFI portfolio represents about one-third of Norway's overall oil and gas reserves and yielded a cash flow of NOK 96 billion in 2019.

| Key figures for SDFI | | | |
|--|---------|---------|---------|
| | 2019 | 2018 | 2017 |
| Net cash flow (in NOK million) | 96 184 | 119 666 | 87 157 |
| Operating revenue (NOK million) (NGAAP) | 153 395 | 177 431 | 150 720 |
| Production expenses (million NOK) (NGAAP) | 13 690 | 17 440 | 14 262 |
| Net profit (in NOK million) (NGAAP) | 95 647 | 114 210 | 98 919 |
| Investment (in NOK million) (capital accounts) | 26 331 | 22 555 | 26 564 |
| Production — oil and NGL (1,000 bbl/d) | 349 | 370 | 398 |
| Production - dry gas (million scm/d) | 98 | 113 | 113 |
| Production - total (thousand boe/d) | 964 | 1 084 | 1 110 |
| Remaining reserves (million boe) | 5 335 | 5 544 | 5 879 |
| Reserve replacement rate (annual percentage) | 40 | 16 | 78 |
| Reserves added (million boe) | 142 | 62 | 316 |
| Oil price (USD/bbl) | 65 | 71 | 54 |
| Oil price (NOK/bbl) | 572 | 573 | 449 |
| Gas price (NOK/scm) | 1.92 | 2.17 | 1.72 |

Key figures 2019

Cash flow

120

100

80

40

40

15 16 17 18 19

Net cash flow



